

## **The Secrets of Small and Mid-Size Firm Hiring**

*Sponsored by the Office of Career & Professional Development*

**February 20, 2008**

**12:00 pm – 1:30 pm and 4:30 pm – 7:00 pm**

**American University Washington College of Law  
4801 Massachusetts Avenue, NW, Room 603, Washington, DC**

**12:00 pm - 1:30 pm**

*Thinking Big When Choosing Small: The Secrets of Small and Mid-Size Law Firm Hiring*

*Donna Gerson*, author of *Choosing Small, Choosing Smart* will present a practical, step-by-step approach to researching, targeting and securing employment in the small and mid-size law firm market. The importance of building personal networks, deciphering hiring timelines, providing relevant information to prospective employers and developing effective interview techniques will be thoroughly discussed.

**4:30 pm - 7:00 pm**

*Small and Mid-Size Legal Employer Panel & Networking Event*

A panel discussion and networking event geared to students interested in working for small and mid-size legal employers. Students will learn about unique hiring dynamics and trends from a panel of small and mid-size legal employers (4:30 pm - 5:30 pm) and have the opportunity to utilize some of Donna Gerson's strategies at a subsequent networking reception (5:30 - 7:00 pm).

### **REGISTRATION REQUIRED!**

**TO REGISTER FOR THIS EVENT PLEASE CLICK THE LINK BELOW:**

[HTTP://LAW-AMERICAN-CSM.SYMPPLICITY.COM/STUDENTS](http://LAW-AMERICAN-CSM.SYMPPLICITY.COM/STUDENTS)

**FOR MORE INFORMATION ON THE PROGRAM CONTACT:**

**OFFICE OF CAREER & PROFESSIONAL DEVELOPMENT**

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