

Fourth Annual Seminar

# International Commercial Arbitration How to Handle Oil and Gas Industry Cases

WASHINGTON, D.C. | OCTOBER 9-12, 2007

INTERNATIONAL  
ARBITRATION  
PROGRAM  
A GLOBAL FORUM

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WASHINGTON COLLEGE OF LAW  
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*Dispute Resolution Services Worldwide*



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International Chamber of Commerce  
*The world business organization*



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*“We are pleased to announce the Fourth Annual Seminar on International Commercial Arbitration. The International Arbitration Program is designed to educate practitioners and arbitrators in identifying and addressing emerging issues that arise in the field of international arbitration. WCL is an ideal institution for this program which reflects our global vision and commitment to international legal education.”*

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CLAUDIO GROSSMAN, DEAN,  
*American University  
Washington College of Law*

## Fourth Annual Seminar on International Commercial Arbitration: How to Handle Oil and Gas Industry Cases

International arbitration is today a flourishing legal practice area posing diverse and unique challenges to legal practitioners all over the world and has become the recognized dispute resolution method for international commercial disputes.

The International Arbitration Program has developed an intensive annual seminar designed to provide insights for handling arbitration cases and training legal practitioners to manage cases effectively in an international context. The seminar was conceptualized in collaboration with our co-sponsoring institutions, the International Court of Arbitration of the International Chamber of Commerce (ICC); the American Arbitration Association; and the International Centre for the Settlement of Investment Disputes.

Since 2004, the program has organized, among other activities, seminars centering on mock arbitration cases under the rules of arbitration of our co-sponsoring institutions. This year’s seminar will feature a mock case that will be discussed principally from the perspective of the ICC Rules of Arbitration.

### WHY YOU SHOULD ATTEND

This exclusive seminar has been developed to help private practitioners and in-house counsel meet the challenges of this exciting practice area. Handling international arbitration cases, either as counsel or arbitrator, requires specialized expertise that varies from case to case. At this four-day seminar, a group of distinguished experts will teach participants the skills, strategies, and tactics to successfully handle, either as counsel or arbitrator, oil and gas industry cases using interactive lectures and mock arbitration exercises.

The seminar will discuss

- the preparation and filing of an arbitration request;
- the answer to a request for arbitration;
- the organization of arbitral proceedings;
- the production of evidence;
- how to conduct an arbitral hearing; and,
- the making of an arbitral award.

### ABOUT THE PROGRAM

The International Arbitration Program was developed at American University Washington College of Law to analyze the practical and theoretical issues surrounding the development of international commercial arbitration.

The program was created under the direction of Dr. Horacio A. Grigera Naón. Dr. Grigera Naón is an independent international arbitrator and consultant on business and international law matters. He is a former Secretary General of the International Court of Arbitration of the ICC and has been a practitioner in the field of international commercial arbitration and international business law for over twenty-five years.

# Program Schedule

All sessions will take place in the Mooers-Morella Ceremonial Courtroom (603).

\* Free and open to the public. Registration required.

## TUESDAY, OCTOBER 9

**9:00–9:10 AM\*** | Opening Remarks

DEAN CLAUDIO GROSSMAN

**9:10–9:45 AM\*** | Introduction to the Seminar and Presentation on Current Issues in the Practice of International Commercial Arbitration

DR. HORACIO A. GRIGERA NAÓN

**10:00 AM–12:00 PM\*** | The Practice of Arbitral Institutions

BETTY SOUTHARD MURPHY (MODERATOR)

Observations from the American Arbitration Association (AAA)

RICHARD NAIMARK

Views from the International Centre for Settlement of Investment Disputes (ICSID) – ANA PALACIO

Presentation on the Rules of Arbitration of the International Chamber of Commerce (ICC) – NANCY THEVENIN

**12:15–2:00 PM** | Luncheon

**2:15–2:30 PM** | Introduction to the Mock Arbitration

ELISEO CASTINEIRA

**2:30–5:30 PM** | STAGE I: The Arbitration Request

KEVIN O’GORMAN

**6:00–8:00 PM** | Opening Dinner

## WEDNESDAY, OCTOBER 10

**9:00 AM–12:00 PM** | STAGE II: Answer to the Request for Arbitration

CRAIG S. MILES

**12:15–2:00 PM** | Luncheon

**2:15–2:30 PM** | The Role of the ICC Court of Arbitration and its Secretariat prior to the Drafting of the Terms of Reference

ELISEO CASTINEIRA

**2:30–3:45 PM** | Presentations and Discussion on the Selection of Arbitrators

From the Parties’ Point of View – MARKHAM BALL

From an Institutional Perspective – ELISEO CASTINEIRA

**4:00–5:00 PM** | STAGE III: The Arbitral Procedure

PAOLO DI ROSA, JOHN FELLAS, MICHAEL JAFFE, AND JOSEPH M. MATTHEWS

**5:30–6:30 PM\*** | Networking Cocktail

## THURSDAY, OCTOBER 11

**9:00–9:30 AM** | Presentation and Discussion on the Rights, Duties and Role of the Arbitrator

SERGIO LE PERA AND EDUARDO SILVA ROMERO

**9:30 AM–12:15 PM** | STAGE IV: Terms of Reference

HORACIO A. GRIGERA NAÓN AND ELISEO CASTINEIRA

**12:15–2:00 PM** | Luncheon

**2:15–5:00 PM** | Special Focus on Evidentiary Issues

PAOLO DI ROSA, JOHN FELLAS, AND JONATHAN HAMILTON

## FRIDAY, OCTOBER 12

**9:00–9:15 AM** | The Role of the ICC Court of Arbitration and its Secretariat after the Terms of Reference

ELISEO CASTINEIRA

**9:15 AM–12:30 PM** | STAGE V: The Arbitral Award

GUILLERMO AGUILAR ALVAREZ, JOHN P. BOWMAN, AND DAVID R. HAIGH, QC

**12:30–2:00 PM** | Luncheon

**2:15–3:30 PM** | Perspectives on Damage Compensation in Oil and Gas Industry Cases

From the Legal Perspective – JOHN LOWE

From the Economic Perspective – MANUEL ABDALA

**3:30–4:00 PM** | Presentation and Discussion on the Enforcement of the Arbitral Award under the New York Convention

MICHAEL COLLINS QC

**4:00–4:15 PM** | Closing Remarks

DEAN CLAUDIO GROSSMAN, HORACIO A. GRIGERA NAÓN, AND NANCY THEVENIN

**4:30–6:00 PM** | Reception

## FEATURED EVENT

### MONDAY, OCTOBER 15

**6:00–8:00 PM\*** |

*Thelen Reid Raysman Brown & Steiner LLP sponsors*

American University Washington College of Law  
Annual Lecture on International Arbitration

PRESENTED BY DR. JULIAN D M LEW QC, 20 ESSEX STREET, LONDON



## How to Register

Reserve your place today. Applications can be accessed online at

**[www.wcl.american.edu/arbitration](http://www.wcl.american.edu/arbitration)**

They can also be requested at (202) 274-4321 or via e-mail at **[arbitration@wcl.american.edu](mailto:arbitration@wcl.american.edu)**.

Upon receipt of your registration you will be sent a letter confirming that you have been registered to attend the event.

### Complete the application form and fax it to (202) 274-4226 or mail it to:

International Arbitration Program  
American University  
Washington College of Law  
4801 Massachusetts Avenue, NW  
Washington, DC 20016  
Telephone: (202) 274-4321

## Application Requirements

- 1) Hold a law degree and have exposure to international business law;
- 2) Be fluent in English; and,
- 3) Submit a resume or curriculum vitae.

## International Participants

We recommend that international participants register at least 5 weeks before the Seminar starts. It is the participant's responsibility to apply for a visa at the American Embassy or Consulate in their home country. Please take into consideration that application procedures differ from country to country and that you may need to schedule an interview appointment in advance.



Earn up to 22 CLE credits (26 if NY).  
Accreditation for all other states  
applied for as requested.

## Hotel Accommodations

Room rates have been established at a local hotel and are available upon request. For additional information, please contact us at (202) 274-4321 or via e-mail at **[arbitration@wcl.american.edu](mailto:arbitration@wcl.american.edu)**.

## Fees

Registration includes materials, breakfasts, lunches, the opening dinner, and closing reception.  
**Advance registration** (until September 1, 2007): \$1,850  
**General registration** (September 2–October 9, 2007): \$2,000  
Please contact us for group and special rates.

## Cancellation policy

Written cancellation received three business days prior to the seminar will be fully refunded. Cancellations after that time will not be refunded, however, seminar materials will be sent and access to webcasts will be provided. Substitutions will be considered.

**RESERVE YOUR PLACE TODAY**

Call: **(202) 274-4321**

E-mail: **[arbitration@wcl.american.edu](mailto:arbitration@wcl.american.edu)**

Register online: **[www.wcl.american.edu/arbitration](http://www.wcl.american.edu/arbitration)**

*Special Needs:* Any person with disabilities attending the conference who believes he or she might need a reasonable accommodation to participate should contact us at least two weeks in advance.

# Faculty

**DR. HORACIO A. GRIGERA NAÓN**  
Director, International Arbitration Program  
Former Secretary General of the ICC  
International Court of Arbitration  
*Washington*



**MANUEL ABDALA**  
Director, LECG, LLC  
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Counsel, ICC International  
Court of Arbitration  
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Special Legal Consultant,  
Crandall Hanscom & Collins  
*Rockland*

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Partner, Arnold & Porter LLP  
*Washington*

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Raysman & Steiner LLP  
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*Calgary*

**JONATHAN C. HAMILTON**  
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*Washington*

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Member, ICC International  
Court of Arbitration and Senior  
Partner, Le Pera & Lessa  
*Buenos Aires*

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University Dedman School of Law  
*Dallas*

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**BETTY SOUTHARD MURPHY**  
Partner, Baker & Hostetler LLP  
*Washington*

**NANCY M. THEVENIN**  
Deputy Director, North America,  
ICC International Court of  
Arbitration  
*New York*



# 2008 International Arbitration Summer Session May 27–June 13, 2008, Washington, D.C.

Course offerings include:

- Nuts and Bolts of International Commercial Arbitration
- *Arbitraje Comercial Internacional* (in Spanish only)
- Investor-State Arbitration
- How to Conduct an Arbitration Proceeding
- International Arbitration and Choice-of-Law Issues
- Salient Issues in ICC Arbitration

All courses can be taken for academic credit or Continuing Legal Education (CLE) credit.  
A certificate will be presented upon completion of the program.



*Third Annual Seminar on International Commercial Arbitration:  
How to Handle a BIT Arbitration, October 9-12, 2006.*

## COOPERATING INSTITUTIONS:

- American Bar Association Section of Dispute Resolution
- ASIL Dispute Resolution Interest Group
- Inter-American Bar Association
- International Dispute Resolution Committee of the D.C. Bar
- U.S.-Mexico Bar Association

## MEDIA PARTNER:

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REVIEW**

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