



**SECOND ANNUAL SEMINAR  
ON INTERNATIONAL  
COMMERCIAL ARBITRATION:**

**How to Handle a Construction  
Case under the International  
Rules of the AAA**

**T**aught by leading practitioners in the field, this four-day intensive advanced seminar provides critical skills and practical insight into handling cases under the International Rules of Arbitration of the American Arbitration Association's (AAA) International Centre for Dispute Resolution. Through dynamic interactive lectures and scenario-based exercises, participants will be taught skills, strategies, and tactics for successfully conducting international arbitration cases on various factual and legal bases.

In response to the widespread use of arbitration for resolving disputes arising from international business and economic transactions, the Washington College of Law's International Arbitration Program has developed an advanced practical seminar to provide legal practitioners with techniques for handling arbitration cases. The First Annual Seminar, held in 2004, centered on a mock arbitration case under the International Court of Arbitration of the International Chamber of Commerce (ICC) Arbitration Rules. The Seminar met with unprecedented success, bringing together practitioners and arbitrators from 16 countries. We invite you to join us for this year's seminar and benefit from the faculty expertise presented on international arbitration under the rules of the AAA's International Centre for Dispute Resolution.

**ABOUT THE PROGRAM**

The International Arbitration Program was developed at American University Washington College of Law to analyze the practical and theoretical issues surrounding the development of international commercial arbitration. The program was created under the direction of Dr. Horacio A. Grigera Naón, former Secretary General of the International Court of Arbitration of the International Chamber of Commerce.

**P r o g r a m**

**MONDAY, SEPTEMBER 12<sup>TH</sup>**

**9:00 A.M. – 9:10 A.M. \***

**Opening Remarks**

DEAN CLAUDIO GROSSMAN  
*American University Washington College of Law*

**9:10 A.M. – 10:00 A.M. \***

**Introduction to the Seminar and Presentation on Current Issues in the Practice of International Commercial Arbitration**

DR. HORACIO A. GRIGERA NAÓN  
*Director, International Arbitration Program*

**10:15 A.M. – 12:15 P.M. \***

**Current Developments in International Arbitration: An Institutional Perspective**

*Moderator:* BETTY SOUTHARD MURPHY

- Observations from the American Arbitration Association  
WILLIAM K. SLATE II
- Views from the International Centre for Settlement of Investment Disputes  
ROBERTO DAÑINO
- An ICC Arbitration Update  
ELLIOT E. POLEBAUM

**12:15 P.M. – 2:15 P.M.**

**Luncheon**

**2:15 P.M. – 2:30 P.M.**

**Introduction to the Mock Arbitration**

LUIS M. MARTÍNEZ

**2:30 P.M. – 5:30 P.M.**

**Stage I: The Arbitration Request**

*Each stage of the arbitration process will include a presentation, group discussion, working groups, and a plenary session.*

PAOLO DI ROSA  
LUIS M. MARTÍNEZ  
DR. HORACIO A. GRIGERA NAÓN

**6:30 P.M. – 8:30 P.M.**

**Opening Dinner**

**TUESDAY, SEPTEMBER 13<sup>TH</sup>**

**9:00 A.M. – 12:00 P.M.**

**Stage II: Answer to the Request for Arbitration**

OSCAR GARIBALDI  
PAOLO DI ROSA  
MANUEL GARCÍA

**12:15 P.M. – 2:15 P.M.**

**Luncheon**

**2:15 P.M. – 2:30 P.M.**

**Presentation on the Role of the ICDR in the Application of the AAA International Arbitration**

LUIS M. MARTÍNEZ

**2:30 P.M. – 3:45 P.M.**

**Presentations and Discussions on the Selection of Arbitrators**

- From the Parties' Point of View  
OSCAR GARIBALDI
- From an Institutional Perspective  
LUIS M. MARTÍNEZ

**4:00 P.M. – 5:00 P.M.**

**Stage III: The Pre-hearing Conference and the Arbitral Procedure**

ELI WHITNEY DEBEVOISE, II  
OSCAR GARIBALDI  
PAOLO DI ROSA  
LUIS M. MARTÍNEZ  
DR. HORACIO A. GRIGERA NAÓN

**WEDNESDAY, SEPTEMBER 14<sup>TH</sup>**

**9:00 A.M. – 9:15 A.M.**

**Presentation and Discussion on the Rights, Duties and Role of the Arbitrator**

JOHN FELLAS  
DR. HORACIO A. GRIGERA NAÓN

**9:15 A.M. – 12:15 P.M.**

**Stage IV: Special Focus on Evidentiary Issues I**

JOHN FELLAS  
MANUEL GARCÍA  
DMITRI EVSEEV  
DR. HORACIO A. GRIGERA NAÓN  
ARBITRATORS AND EXPERTS

**12:15 P.M. – 2:15 P.M.**

**Luncheon**

**2:15 P.M. – 5:00 P.M.**

**Stage IV: Special Focus on Evidentiary Issues II**

PAOLO DI ROSA  
LUIS M. MARTÍNEZ  
DR. HORACIO A. GRIGERA NAÓN

**THURSDAY, SEPTEMBER 15<sup>TH</sup>**

**9:00 A.M. – 12:30 P.M.**

**Stage V: The Arbitral Award**

DONALD DONOVAN  
CHARLES R.P. NAIRAC  
PROFESSOR PERRY WALLACE, JR.

**12:15 P.M. – 2:15 P.M.**

**Luncheon**

**2:15 P.M. – 3:30 P.M.**

**Perspectives on State Party Arbitrations**

- An ICDR Perspective  
LUIS M. MARTÍNEZ
- The Practitioner's Perspective  
GUILLERMO AGUILAR ALVAREZ

**3:30 P.M. – 4:00 P.M.**

**Presentation and Discussion on the Enforcement of the Arbitral Award under the New York Convention**

DR. HORACIO A. GRIGERA NAÓN

**4:00 P.M. – 4:15 P.M.**

**Closing Remarks**

DEAN CLAUDIO GROSSMAN  
DR. HORACIO A. GRIGERA NAÓN  
LUIS M. MARTÍNEZ

**4:30 P.M. – 6:00 P.M.**

**Reception**

*\* Sessions are Free and Open to the Public, however Registration is required.*

**How to Apply**

**SECOND ANNUAL SEMINAR ON INTERNATIONAL  
COMMERCIAL ARBITRATION**

Applications must be received by **August 26, 2005**, and can be accessed online at [www.wcl.american.edu/arbitration/2005/seminar.cfm](http://www.wcl.american.edu/arbitration/2005/seminar.cfm). They can also be requested at 202.274.4321 or via e-mail at [arbitration@wcl.american.edu](mailto:arbitration@wcl.american.edu). Applications submitted after August 26th will be considered based on space availability.

APPLICANTS MUST MEET THE FOLLOWING REQUIREMENTS:

- 1)** hold a law degree and have exposure to international business law; and
- 2)** be fluent in English.

In addition, a resume or curriculum vitae must be submitted with the application form.

Name \_\_\_\_\_  
Street \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
E-mail \_\_\_\_\_

**CHECK AMOUNT**

Seminar Fee \$2000.00     AU-WCL Alumnus \$1650.00

Opening Luncheon Fee \$25.00

CLE credit (fee included in registration costs) State \_\_\_\_\_

Please enclose check made payable to **American University Washington College of Law** or check the appropriate credit card and provide the information requested:

Visa     Master Card

Card Number \_\_\_\_\_  
Expiration Date \_\_\_\_\_  
Name on Card \_\_\_\_\_  
Signature \_\_\_\_\_  
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City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

**TO REGISTER**

Please forward this form with appropriate payment to the return address below or fax to 202.274.4226.

International Arbitration Program  
AMERICAN UNIVERSITY WASHINGTON COLLEGE OF LAW  
4801 Massachusetts Avenue, NW  
Washington, D.C. 20016-8181

Seminar Fee includes all sessions, refreshments, luncheons, and course materials.

**Special Needs:** Any person with disabilities attending the conference who believes he or she might need a reasonable accommodation to participate should contact us at least two weeks in advance.

**Hotel Accommodations:** Room rates have been established at the Holiday Inn Chevy Chase, Embassy Suites Hotel, and Savoy Suites.

For additional information, please contact us at **202.274.4321** or via e-mail at [arbitration@wcl.american.edu](mailto:arbitration@wcl.american.edu).



**“WE ARE PLEASED TO INTRODUCE the International Arbitration Program which is designed to educate practitioners and arbitrators in identifying and addressing emerging issues that arise in the field of international arbitration. WCL is an ideal institution for this program which reflects our global vision and commitment to international legal education.**

**Claudio Grossman, Dean  
American University Washington College of Law**

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## **SECOND ANNUAL SEMINAR ON International Commercial Arbitration**

[www.wcl.american.edu/arbitration](http://www.wcl.american.edu/arbitration)

# faculty

GUILLERMO AGUILAR ALVAREZ, SAI Abogados;  
Visiting Lecturer in Law, Yale University,  
*New Haven, CT*

ROBERTO DANIÑO, Vice-President and  
General Counsel, The World Bank,  
*Washington, D.C.*

ELI WHITNEY DEBEVOISE, II, Arnold &  
Porter LLP, *Washington, D.C.*

DONALD DONOVAN, Debevoise &  
Plimpton LLP, *New York, NY*

DMITRI EVSEEV, Winston & Strawn LLP,  
*Washington, D.C.*

JOHN FELLAS, Hughes Hubbard & Reed LLP,  
*New York, NY*

MANUEL GARCÍA, Winston & Strawn LLP,  
*Washington, D.C.*

OSCAR GARIBALDI, Covington & Burling LLP,  
*Washington, D.C.*

DR. HORACIO A. GRIGERA NAÓN, Director,  
International Arbitration Program, American  
University Washington College of Law,  
*Washington, D.C.*

LUIS M. MARTÍNEZ, Vice-President, International  
Centre for Dispute Resolution of the American  
Arbitration Association, *Washington, D.C.*

BETTY SOUTHARD MURPHY, Baker &  
Hostetler LLP, *Washington, D.C.*

CHARLES R.P. NAIRAC, White & Case LLP,  
*New York, NY*

ELLIOT E. POLEBAUM, Fried, Frank, Harris,  
Shriver & Jacobson LLP, *Washington, D.C.*

PAOLO DI ROSA, Winston & Strawn LLP,  
*Washington, D.C.*

WILLIAM K. SLATE II, President, American  
Arbitration Association, *New York, NY*

PERRY WALLACE, JR., Professor of Law,  
American University Washington College of  
Law, *Washington, D.C.*



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AMERICAN UNIVERSITY  
WASHINGTON COLLEGE OF LAW  
4801 Massachusetts Avenue, NW  
Washington, D.C. 20016-8181

## **How to Handle a Construction Case under the International Arbitration Rules of the AAA**

**September 12-15, 2005  
Washington, D.C.**

**Presented by American University Washington College of Law,  
and co-sponsored by:**



American Arbitration Association  
*Dispute Resolution Services Worldwide*



International Centre for Settlement  
of Investment Disputes



International Chamber of Commerce  
*The world business organization*

A Continuing Legal Education Program