



## Program

### THE FIRST ANNUAL SEMINAR ON INTERNATIONAL COMMERCIAL ARBITRATION: Advanced Techniques for Handling an International Arbitration Case

International commercial arbitration is today a flourishing legal practice area posing diverse and unique challenges to legal practitioners all over the world. Handling an international arbitration case, either as counsel or arbitrator, requires specialized skills, insight, and expertise that vary from case to case. How does one handle an arbitration case involving an international construction contract? How does it differ from an arbitration case concerning the claims of a foreign investor against the state hosting the investment? To what extent do procedural and substantive issues raised by the foreign investor and the state differ and necessitate distinct approaches?

The International Arbitration Project's First Annual Seminar on International Commercial Arbitration has been developed to provide legal practitioners with advanced techniques for handling an arbitration case in this exciting practice area.

#### INTERACTIVE SKILLS-BASED FOCUS

During the week-long seminar, Project Director, DR. HORACIO A. GRIGERA NAÓN, along with distinguished faculty composed of key international arbitration experts, will provide critical skills and practical insight into the field of international commercial arbitration using interactive lectures and scenario-based exercises. On this occasion, the seminar will feature sessions that are primarily from the perspective of the Rules of Arbitration of the International Chamber of Commerce.

Through introductory and interactive lectures, including a mock arbitration, this seminar will teach skills, strategies, and tactics for successfully conducting international arbitration cases on various factual and legal bases. The seminar will discuss the preparation and filing of an arbitration request, the organization of arbitral proceedings, the production of evidence, and how to conduct an arbitral hearing and draft an arbitral award. Participants will be led through various case scenarios that arise in the practice of international arbitration and be trained in ways to resolve them.

#### THE PROJECT

The International Arbitration Project has been created under the direction of DR. HORACIO A. GRIGERA NAÓN, former Secretary General of the International Court of Arbitration of the International Chamber of Commerce with the purpose of analyzing the practical and theoretical issues surrounding the development of international commercial arbitration the world over.

### MONDAY, MARCH 29<sup>TH</sup>

9 A.M. – 9:10 A.M.

#### Opening Remarks

DEAN CLAUDIO GROSSMAN  
*American University Washington College of Law*

9:10 A.M. – 10:00 A.M.

#### Introduction to the Seminar and Presentation on Current Issues in the Practice of International Commercial Arbitration

DR. HORACIO A. GRIGERA NAÓN  
*Director, International Arbitration Project*

10:15 A.M. – 12:15 P.M.

#### The Practice of Arbitral Institutions

*Moderator:* BETTY SOUTHARD MURPHY (WCL '58)

- Observations from the American Arbitration Association  
WILLIAM K. SLATE II
- Views from the International Centre for Settlement of Investment Disputes  
ANTONIO R. PARRA
- Presentation on the Rules of Arbitration of the International Chamber of Commerce  
DR. EDUARDO SILVA ROMERO

12:15 P.M. – 2:15 P.M.

#### Luncheon

2:15 P.M. – 2:30 P.M.

#### Introduction to the Mock Arbitration

DR. EDUARDO SILVA ROMERO

2:30 P.M. – 5:30 P.M.

#### Stage I: The Arbitration Request

*Each stage of the arbitration process will include a presentation, group discussion, working groups, and a plenary session.*

MARKHAM BALL  
DR. HORACIO A. GRIGERA NAÓN  
DR. EDUARDO SILVA ROMERO  
PAOLO DI ROSA

6:30 P.M. – 8:30 P.M.

#### Opening Dinner

### TUESDAY, MARCH 30<sup>TH</sup>

9 A.M. – 12 P.M.

#### Stage II: Answer to the Request for Arbitration

R. DOAK BISHOP  
DR. HORACIO A. GRIGERA NAÓN  
PAOLO DI ROSA  
JONATHAN HAMILTON

12:15 P.M. – 2:15 P.M.

#### Luncheon

2:15 P.M. – 2:30 P.M.

#### Presentation on the Role of the ICC Court of Arbitration and its Secretariat prior to the Drafting of the Terms of Reference

DR. EDUARDO SILVA ROMERO

2:30 P.M. – 3:45 P.M.

#### Presentations and Discussion on the Selection of Arbitrators

- From the Parties' Point of View  
PAOLO DI ROSA
- From an Institutional Perspective  
DR. EDUARDO SILVA ROMERO

4 P.M. – 5 P.M.

#### Stage III: The Arbitral Procedure

MARKHAM BALL  
R. DOAK BISHOP  
DR. HORACIO A. GRIGERA NAÓN  
STEVE A. HAMMOND  
PAOLO DI ROSA  
DR. EDUARDO SILVA ROMERO

### WEDNESDAY, MARCH 31<sup>ST</sup>

9 A.M. – 9:15 A.M.

#### Presentation and Discussion on the Rights, Duties and Role of the Arbitrator

DR. HORACIO A. GRIGERA NAÓN  
STEVE A. HAMMOND

9:15 A.M. – 12:15 P.M.

#### Stage IV: Terms of Reference

DR. HORACIO A. GRIGERA NAÓN  
STEVE A. HAMMOND  
DR. EDUARDO SILVA ROMERO

12:15 P.M. – 2:15 P.M.

#### Luncheon

2:15 P.M. – 5 P.M.

#### Special Focus on Evidentiary Issues

DR. HORACIO A. GRIGERA NAÓN  
JONATHAN HAMILTON  
STEVE A. HAMMOND  
PAOLO DI ROSA  
CO-ARBITRATORS AND EXPERTS

### THURSDAY, APRIL 1<sup>ST</sup>

9 A.M. – 9:15 A.M.

#### Presentation on the Role of the ICC Court of Arbitration and its Secretariat after the Terms of Reference

DR. EDUARDO SILVA ROMERO

9:15 A.M. – 12:30 P.M.

#### Stage V: The Arbitral Award

JUDGE CHARLES N. BROWER  
DR. HORACIO A. GRIGERA NAÓN  
DR. EDUARDO SILVA ROMERO  
PROFESSOR PERRY WALLACE JR.

12:30 P.M. – 2:15 P.M.

#### Luncheon

2:15 P.M. – 3:30 P.M.

#### Perspectives on State Party Arbitrations

- An ICC Perspective  
DR. EDUARDO SILVA ROMERO
- Perspectives from an Arbitrator and Practitioner  
JUDGE CHARLES N. BROWER

3:30 P.M. – 4 P.M.

#### Presentation and Discussion on the Enforcement of the Arbitral Award under the New York Convention

DR. HORACIO A. GRIGERA NAÓN

4 P.M. – 4:15 P.M.

#### Closing Remarks

DEAN CLAUDIO GROSSMAN  
DR. HORACIO A. GRIGERA NAÓN  
DR. EDUARDO SILVA ROMERO

4:30 P.M. – 6 P.M.

#### Reception

## How to Apply

### THE FIRST ANNUAL SEMINAR ON INTERNATIONAL COMMERCIAL ARBITRATION

Applications must be received by **March 1, 2004** and can be accessed online at [www.wcl.american.edu/arbitration](http://www.wcl.american.edu/arbitration). They can also be requested at 202.274.4075 or via e-mail at [secl@wcl.american.edu](mailto:secl@wcl.american.edu).

APPLICANTS MUST MEET THE FOLLOWING REQUIREMENTS:

- 1) hold a law degree and have a minimum of five year's experience in the international business law or international business dispute resolution field; and
- 2) be fluent in English.

In addition, a resume or curriculum vitae must be submitted with the application form.

Decisions will be made by March 15. Complete payment must be received no later than March 28.

Name	_____		
Street	_____		
City	_____		
State	Zip	Country	
Phone	Fax		
E-mail	_____		
Alumnus	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Year

#### CHECK AMOUNT

Seminar Fee \$2000.00     AU-WCL Alumnus \$1650.00

CLE Credit available (additional fee) \$270.00

Please enclose check made payable to **American University Washington College of Law** or check the appropriate credit card and provide the information requested:

Visa     Master Card     AmEx

Card Number	_____		
Expiration Date	_____		
Name on Card	_____		
Signature	_____		
Billing Address	_____		
City	State	Zip	Country

#### TO REGISTER

Please forward this form with appropriate payment to the return address below or fax to 202.274.4079.

Office of Special Events and Continuing Legal Education  
AMERICAN UNIVERSITY WASHINGTON COLLEGE OF LAW  
4801 Massachusetts Avenue, NW  
Washington, D.C. 20016-8043

Seminar Fee includes all sessions, refreshments, luncheons, and course materials.

**Special Needs:** Any person with disabilities attending the conference who believes he or she might need a reasonable accommodation to participate should contact us at least two weeks in advance.

**Hotel Accommodations:** Room rates have been established at the Embassy Suites Hotel, Holiday Inn Georgetown, and Holiday Inn Bethesda.

For additional information, please contact us at 202.274.4075 or via e-mail at [secl@wcl.american.edu](mailto:secl@wcl.american.edu).



**AMERICAN UNIVERSITY WASHINGTON COLLEGE of LAW**  
is committed to building a world community by identifying  
transnational legal issues and addressing these issues through  
the expertise of our accomplished full- and part-time faculty,  
alumni and practitioners. The lines dividing world economies  
continue to blur, creating the need for business practitioners  
who understand the legal implications of their actions.

The International Arbitration Project was created to analyze  
the practical and theoretical issues surrounding the develop-  
ment of international commercial arbitration the world over.

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## faculty

MARKHAM BALL, International Law  
Institute, *Washington, D.C.*

R. DOAK BISHOP, King & Spalding,  
*Houston, TX*

JUDGE CHARLES N. BROWER,  
Iran-U.S. Claims Tribunal, *Washington,  
D.C./The Hague, The Netherlands*

DR. HORACIO A. GRIGERA NAÓN,  
Special Counsel, White & Case, LLP,  
*Washington, D.C.*

STEVE A. HAMMOND, Hughes Hubbard  
and Reed, *New York, NY*

JONATHAN HAMILTON, White & Case,  
*Washington, D.C.*

BETTY SOUTHARD MURPHY, Baker &  
Hostetler LLP, *Washington, D.C.*

ANTONIO R. PARRA, Deputy Secretary  
General, International Centre for Settlement  
of Investment Disputes, *Washington, D.C.*

DR. EDUARDO SILVA ROMERO,  
Deputy Secretary General, International  
Court of Arbitration of the International  
Chamber of Commerce, *Paris, France*

PAOLO DI ROSA, Of Counsel,  
White & Case LLP, *Washington, D.C.*

WILLIAM K. SLATE II, President,  
American Arbitration Association,  
*New York, NY*

PERRY WALLACE JR., Professor of Law,  
American University Washington College  
of Law, *Washington, D.C.*



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WASHINGTON, D.C.  
March 29 – April 1, 2004

INTERNATIONAL ARBITRATION PROJECT  
American University Washington College of Law (WCL)  
Washington, D.C. U.S.A.

CO-SPONSORED BY:  
American Arbitration Association (AAA)  
International Centre for Settlement of Investment Disputes (ICSID)  
International Court of Arbitration of the International Chamber of Commerce (ICC)

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